



Pacoma is one of the world's leading suppliers of hydraulic cylinders. Our cylinders are used extensively in the construction machinery industry. Pacoma is characterized by individual design, consistently high quality worldwide and efficient production. Our plant in Eschwege, Germany, can process a quarter of a million units per year at normal capacity. With the opening of a dynamic, modern plant in China in 2011, Pacoma is even better positioned to serve its customers with high performance and convenient logistics. Our success is the result of decades of experience. Over the course of more than 40 years, we have developed, designed and produced hydraulic cylinders of almost every type. Our aim to build and maintain long-term customer relationships means that you can rely on our extensive technical expertise and innovative products of the highest quality. In the service of our customers, we always act under the motto: "New thinking with tradition".

To support our Team in Eschwege, Germany, we are currently looking for a

S&OP Manager (m/f/d)

Your tasks include:

- Actively participate in the Sales and Operations Planning (S&OP) process providing the supply status, reviewing the demand outlook, and helping to create the S&OP recommendations that is reviewed and approved by the business, then drive execution of supply plan
- Help secure end to end alignment through the effective communication
- Regular review the supply base of both in-house and outsourcing and assess/identify constraints Mid Long run
- Propose and design scenarios planning to help decisions making
- Managing Phase In/Phase Out process execution from a planning perspective on dedicated part of the materials
- Improve Production System/Supply Planning: Driver for improvements of the production planning and production control processes – Lean management experience preferred
- Manage End to End inventory performance to ensure the health inventory level and drive systematic approach to control slow moving inventory
- Manage identification of revenue risks and opportunities, supporting the decision-making process for potential trade-offs, including allocation of capacity (in-house/outsource)
- Being a focal point on status of supply, assurance of supplies, escalations, and allocation management, working closely with sales teams, purchase team, production team and logistics team as well as overseas stakeholders
- Driving continuous improvement for owned key performance indicators such as On-Time delivery, DIO, Slow moving inventory, Revenue realization, Order to cash lead time, Forecasting accuracy, Production attainment

To be successful in this role, you need:

- Bachelor degree
- Proven experience in supply chain roles, preferably operational and functional track records.
- Experienced working with cross-cultural teams is a plus
- Highly customer oriented
- Supply planning experience, preferably within an environment recognized for S&OP maturity
- High proficiency in material management – Demand/Supply planning & S&OP a must – Manufacturing planning a must/ experienced S&OP practitioner
- Strong analytical & continuous improvements skills (problem solver) as well as good understanding of data analytics capabilities
- Strong interpersonal skills, ability to work with various levels of the organization
- Knowledge of SAP or equivalent planning tools a must
- Strong people & organizational skills: Reliable; Change agent; People oriented; Approachable, Great team player
- Excellent oral and written communication skills, both in 1-to-1 situations and group settings
- Ability to prioritize very well and maintain appropriate balance in a fast-paced, heavy-workload environment
- Language skills: English and German
- Ability to influence and convince (strategic), proven strategic and operational thinking skills

Get your career off to a flying start. With us!

And send your detailed application documents by e-mail to pacoma.karriere@leggett.com